



Orange County Broadband Authority
RFP 2021-10 FiberLync – White Label Voice Services

Addendum 1

RFP Reference Paragraph or Page #	Question	Answer
Page 12 – Appendix A	Given the very specific nature of Telecommunications, in particular Wholesale VOIP, it will likely be necessary for FiberLync to contract directly with the Service Provider it selects directly on that Service Providers Agreement. In some cases, the Service Provider Agreement may have terms that contradict with or differ from the terms set forth in this solicitation. Will this be an issue for FiberLync?	FiberLync will negotiate in good faith with successful proposer. FiberLync is a political subdivision of the State of Virginia. There are certain items in our contract that are directed by the laws in Virginia. We have worked with and have contracts with numerous service providers.
Page 34 – Appendix G	Will Questions and Answers submitted be made public?	Yes.
Page 10 – Section III, letter e	Will Interviews be in person?	No, the interview will be virtual.
Page 4	Please elaborate further on this statement. Is the scope of work looking for pricing to be included for a full rebranding/marketing campaign? If not, will contact information be provided for access to the current marketing material to incorporate the current branding?	FiberLync will provide this information to the awarded firm.
Page 4	Please further define the integration with ADTRAN equipment.	Proposed system must interface with GLDS and ADTRAN equipment.
Page 4	Please further define operational autonomy and what the application of this phrase means to FiberLync	The service must be branded as FiberLync, and not another company.
Page 3	This statement is an anticipated number. Please provide the initial quantity for licensing needed for household (Standard) vs commercial (Executive) unless rates are sufficient for this RFP and not the actual total.	FiberLync currently doesn't provide phone service and is looking for a per service cost.

